

Tirlán in Numbers



Exporting to over 80 countries

11 World class processing facilities

Low intensity processing at state-of-the-art facilities



Nutritional Solutions and Specialised Ingredients for infant formula brands



6,000 (family farms in Ireland

Approx. 80,000 truck loads of milk









For dairy, independent verification across core measures is key to consumer trust





Product quality



Cow and milk traceability



Environmental sustainability



Soil and grassland management



Origin Green Gold Members

and Sustainable Dairy Assurance Scheme for two successive years



ISO 17065

Awarded Gold CSR Rating and ranking in Top 1% of all suppliers assessed



Animal Welfare Approved

The only label that guarantees animals are raised outdoors on pasture for their entire lives on an independent farm using truly sustainable, high-welfare farming practices





Certified **Kosher** and **Halal**

Quality and Product Specifications

Tirlán

Product specifications are driven by:

- Legislation and Regulations for Food Safety
- Customer requirements specific to product type

Chlorate and perchlorate levels came into focus in 2016 – 2017

Due to risk factors associated with these residues









Companies and Industry process mapped contaminant risk factors (from farm to factory)

On farm sources – detergents, teat disinfectants <u>and water source</u>

In house risks – water source, detergents

The industry spent three years until 2019 working on CF detergent ranges for on-farm use before beginning an en-masse switch

This work is ongoing even now – targeted refinement of detergent ranges

Chlorine free detergent – the journey on-farm



- Its an ongoing journey
 Every single day
 Every single milk load
 Approx. 80,000 truckloads
- It is CRITICAL that all milk is produced without chlorine use on-farm
- Every advisor on–farm must always focus on chlorine free for industry success
- There isn't room for chlorine in milk production nowadays
- Support is there one-on-one

- 2010 move from highly chlorinated products in factories due to TCM concerns and on-farm followed with recommendations to use content
- 2018 <u>suppliers with chlorine residue failures</u> asked to change product
- 2019 <u>All</u> suppliers asked to move to chlorine free on bulk tanks
- 2020 <u>All</u> suppliers asked to use chlorine free detergents for tanks and machines

Based on:

- 1. the success of 2019 strategy
- 2. The testing and monitoring results
- 3. Knowledge of the efficacy of the new ranges
- 4. Customer needs

Current Tirlán requirements nationally



- Use of only chlorine free chemicals on farm
- Teat disinfectants must not contain iodine or chloride or chlorine dioxide
- Compliance to Tirlán testing programme
 - In specification for TCM
 - In specification for Chlorate and Perchlorates

Suppliers are supported on the ground and our team understand that there will be queries and support needed on farm due to the change over

MQM will match the suppliers machine / tank system with best possible option taking into account history / water / size / supplier capacity



THIS IS AN ONGOING JOURNEY

Influencers











Communication is key



Can one farm make a negative impact?

What are the success factors?



WHAT HAVE WE SEEN AS THE SUCCESS FACTORS?



CRITICAL BIG PICTURE FOCUS

- Raw milk from cows has no chlorates or TCM
- Awareness of the importance of compliance
- Focus on industry outcomes
- Bigger picture focus
- A WIN for Irish dairy
- Realising it is different product that must be used differently

CRITICAL SMALL DETAILS FOCUS

- Change the routine
- Hot water
- Sufficient water volume
- Consistent routines
- Good detergent choices
- Focus on routines
- Attention to details
- Minimise mains water impacts on farm

There are no short cuts







COMMUNICATION AND SUPPORT





CHLORINE RESIDUE UPDATE

Perchiarates and Trichlaromethane are residues that are not desirable in dairy products. The irish industry has made huge progress in reducing any risk of issues. Regul testing and monitoring programmes are now in place across raw milk and products across all the irish industry – some being in house programmes within Tirlân and others as part of Ornua and Teagasa monitoring

To avoid any risk of your milk being identified

- If you are on mains water ensure there is
- Fully drain milk plants and ensure there is no water / condensation in bulk tanks before milk enters the bulk tank
- A reminder to all suppliers that use of

Perchlorates and Chlorates build up ove

Detergents must be kept stored out of



Chlorine free

A reminder to all Glanbia Ireland (GI) suppliers that the only nonchlorinated detergents must be used for washing. Peracetic acid should be considered for use in the final rinse gives and gives an added boost during the challenging summer months and therefore, can help to remove any build up. Currently customers require declarations from GI that no chlorinated products are being used, so we ask that all suppliers comply with this at all times to ensure that dairy products remain within specification for customers.

Teat disinfectants that contain chlorine dioxide should not be used at all. They have been found both by Teagasc and by ourselves to be linked to elevated chlorate and perchlorate levels in milk. Use of these products is in breach of the Milk purchasing Policy, and may jeopardise valuable customer contracts for premium products.

Please ensure you check all products being used in your dairy to ensure they comply fully with the Milk Purchasing Policy.

The three product ranges we have found that work the best over time are the:

- Diversey Range
- Grassland Agro Range
- Kilco Range

The above products are available directly from Glanbia Ireland Agri Branches and on-line on Glanbia Connect. Contact your Milk Quality Manager to discuss which one will suit your wash system.

FARM ADVICE

Home > Milk Quality: Chlorate failures - root cause

Tirlán







Chlorate failures - root cause

by Fionnuala Malone Senior Milk Guality Manager

Glanbia Ireland requires all suppliers to remove all

Ensure you wash off all residues from texts before next milking chlorine based detergents and teat disinfectants from their milking systems. This requirement is in line with industry norms. Since January 2021. Ornua have implemented a full-scale ban on chlorine, as have infant formula companies. Glanbla Ireland has committed to our customers that our dairy suppliers are using non-chlorine

It is vital that all suppliers follow this requirement as they risk endangering G's ability to continue to supply key customers.

All dairy products are tested and any that have levels of Chlorate or ICM out of spec will be downgraded and penalised. One farm with high chlorate or TCM levels can lead to downgrading of a full betch of product.

TOM / perchlorate failures can come from where lorine treated water from a mains system or

are breached suppliers will be suspended clear before they can come back to supply. suppliers are released back onto supply after

Avoid using any test disinfectants with chloride or chlorine dioxide as active ingredients. These have been found to lead to chlorate levels building up.

egime is ideal for your system.

Myth busting

There has not been a decrease in milk quality since moving to chlorine free. Yes – there can be periodic issues on farm and the Milk Quality Team is there to assist to solve these as they occur. However, this has occurred through the years even when chlorine was used. If you have a TBC, Thermoduric failure – don't reach for chlorine. Contact your Milk Supply Manager for support to deal with issues as they occur.

Only buy smaller quantities of detergent. Buying large stocks of detergent allows chlorates to build up over time even within

Reset your cleaning regime by checking product strength and hot water temperature. Hot water to key. Your dumping temperature after a hot weak should be circa 55°C. Any lower shows that the

start temperature is too low. Pre-trising the machine to warm the pipes makes a he difference to wash temperatures. Hot washes should be short and sharp. Upgrade your hot waster system. There are planty of options available – Solar, Gas, Electric and

Water quality is another area to focus on - get your water tested for ECos and Enterrococci - if these are found - install a UV filter

High levels of these in your water will make it harder for your milking detergents to be effective. High levels are unsuitable for

Water softeness are another area to look at - If you have hard water - using a softener will ensure there is less build up of minerals throughout your systems and allow detergents to work

Retaining detergent wash water is no longer the ideal in many cases. The solution should not be allowed stagnate overnight if the wash troughs are unclean. Keep an eye on well water quality

Contact your Milk Supply Manager to work through which wash

Store detergents in dark areas, away from sunlight

nonchiorine detergents.

I'M LOOKING FOR NEWS & EVENTS

Milk Quality: Chlorate failures - root cause **FundEquip**

FINANCE

To minimise chlorine residues in milk - Glanbia Ireland (in line with has asked suppliers to remove all chlorine detergents from their mill

IRELAND

sing it periodically (e.g. once a month or just when you have rain all water out of your plant and bulk tank before milking specially if on mains or group water.

on't use any chlorinated products to clean the miking machine bulk tank. It is not suitable for use and no longer permitted.

se detergents up fully – If decenting into a clear drum for ease fuse from hereis – ensure you empty the drum to ensure old etergent lan't building up in the base of the drum.

SOLAR POWER FarmGen⁻

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